

COOK COUNTY HEALTH AND HOSPITALS SYSTEM

ITEM III(B)

MAY 24, 2019 FINANCE COMMITTEE MEETING

CONTRACTS AND PROCUREMENT ITEMS

Request #	Vendor/Entity	Service or Product	Fiscal impact not to exceed:	Method of acquisition	Total # of bidders/ RFP responses / GPO companies available	Affiliate / System	Begins on Page #
Accept Grant Award							
1	American College of Preventative Medicine	Service - demonstration project for providers to reduce hypertension among priority populations	Grant award amount: \$50,000.00	n/a	n/a	System	4
Accept Grant Award Renewal							
2	Near North Health Services Corporation	Service - Medical Student Faculty Program Director	Grant renewal amount: \$50,000.00	n/a	n/a	System	5
Accept Grant Award Amendment							
3	Illinois Department of Public Health	Service - breast and cervical cancer prevention services	Grant award increase amount: \$204,238.00	n/a	n/a	CCDPH	6
Increase Contracts							
4	Universal Protection Service, LLC, d/b/a Allied Universal Security Services	Service - security services at Provident Hospital, Oak Forest Health Center, and other Cook County Health facilities	\$4,653,720.23	This request - noncompetitive process leveraging existing contract	Original contract competitive RFP process in 2016/4 responses	PHCC, ACHN	7
5	GRM Information Management Services	Service - off-site central storage of medical records and retrieval	\$410,000.00	This request - noncompetitive process leveraging existing contract	Original contract competitive RFP process in 2014/4 responses	System	8
6	Telehealth Services	Product and Service - tele-leasing system and services	\$260,000.00	This request - noncompetitive process leveraging existing contract	Original contract competitive GPO process in 2015/1 vendor available	SHCC	9

COOK COUNTY HEALTH AND HOSPITALS SYSTEM
ITEM III(B)
MAY 24, 2019 FINANCE COMMITTEE MEETING
CONTRACTS AND PROCUREMENT ITEMS

Request #	Vendor/Entity	Service or Product	Fiscal impact not to exceed:	Method of acquisition	Total # of bidders/ RFP responses / GPO companies available	Affiliate / System	Begins on Page #
Extend and Increase Contracts							
7	FGCS, LLC	Service - professional consulting services	\$877,057.07	This request - noncompetitive process leveraging existing contract	Original contract competitive RFP process in 2018/1 response)	System	10
8	Change Healthcare Solutions LLC	Service - software user fees	\$800,000.00	Sole Source	n/a	System	11
Extend and Increase Contract and Accept Grant Award							
9	Res Publica Group, LLC	Service - marketing services for Cook County Health and CountyCare	\$3,500,000.00	This request - noncompetitive process leveraging existing contract	Original contract competitive RFP process in 2015/6 responses)	System, Managed Care	12
Amend Previously Approved Request to Execute Contract							
10	9W Halo OpCo, d/b/a Angelica	Service - laundry and linen management services	\$7,063,696.00 <u>\$7,090,996.00</u>	GPO	3	System	13
Execute Contracts							
11	Henricksen & Company	Product - furniture for Hillside, North Riverside and Blue Island facilities	\$1,698,892.26	GPO	3	ACHN	14
12	DaVita, Inc.	Service - hemodialysis dialysis	\$1,158,600.00	RFP	1	CHSCC	15
13	Center for Health & Housing	Service - Flexible Housing Pool	\$1,000,000.00	Sub-grant award		System, Managed Care	16
14	Cannon Design, Inc.	Service - healthcare architectural consulting services	\$812,194.00	RFP	4	ACHN	17

COOK COUNTY HEALTH AND HOSPITALS SYSTEM

ITEM III(B)

MAY 24, 2019 FINANCE COMMITTEE MEETING

CONTRACTS AND PROCUREMENT ITEMS

Request #	Vendor/Entity	Service or Product	Fiscal impact not to exceed:	Method of acquisition	Total # of bidders/ RFP responses / GPO companies available	Affiliate / System	Begins on Page #
Execute Contracts (continued)							
15	Henry Schein Inc.	Product - dental equipment for Hanson Park, Blue Island and North Riverside clinics	\$687,978.75	Sole Source	n/a	ACHN	18
16	Olympus America Inc.	Product and Service - colonoscopes and gastroscopes	\$552,994.75	GPO	6	PHCC	19
17	Lurie Children's Medical Group	Service - pediatric diagnostic imaging services	\$536,875.00	Sole Source	n/a	System	20
18	International Business Machines Corp.	Product and Service - software licensing, maintenance and support	\$264,121.44	Sole Source	n/a	System	21
19	MedeAnalytics, Inc.	Service - patient financial system and staffing	\$172,234.00	Sole Source	n/a	System	22
20	Legal Aid Foundation	Service - legal assistance for people living in poverty	\$155,000.00	Sole Source	n/a	System	23
Amend Previously Approved Request for Approval of Payment							
21	Alliance Insurance Services	For the purchase of re-insurance for CountyCare members for calendar year 2019 (coverage to be provided by Sequoia)	\$3,571,200.00 \$1,092,000.00	Issued under a County-wide insurance brokerage contract		Managed Care	24

Cook County Health

BOARD APPROVAL REQUEST

SPONSOR: Leticia Reyes-Nash, Director of Programmatic Services and Innovation		EXECUTIVE SPONSOR: Debra Carey, Deputy Chief Executive Officer, Operations	
DATE: 04/25/2019		PRODUCT / SERVICE: Service - Demonstration Projects for Providers to Reduce Hypertension Among Priority Populations	
TYPE OF REQUEST: Accept Grant		VENDOR / SUPPLIER: American College of Preventive Medicine, Chicago, IL	
ACCOUNT: FISCAL IMPACT NOT TO EXCEED:		GRANT FUNDED /RENEWAL AMOUNT: \$50,000.00	
CONTRACT PERIOD: 04/01/2019 thru 07/31/2022		GRANT AWARD NUMBER: N/A	
COMPETITIVE SELECTION METHODOLOGY: NA			
NON-COMPETITIVE SELECTION METHODOLOGY: (SOLE SOURCE) NA			

PRIOR CONTRACT HISTORY:

No prior history for this grant.

NEW PROPOSAL JUSTIFICATION:

This request is a grant award for CCH's participation in the Demonstration Project for Providers to Reduce Hypertension among Priority Populations. CCH will screen and test from a targeted population at high risk for hypertension and refer patients to evidence based programs with clinical support and other evidence based lifestyle change programs; address social determinant of health that is an identified barrier to screening, care management, and enrollment and retention in a evidence based lifestyle change; collect and report data on process and outcome measures.

TERMS OF REQUEST:

This is a request to accept a grant award in an amount not to exceed \$50,000.00, as needed, for a period of forty (40) months from 04/01/2019 through 07/31/2022.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: N/A

CCH CFO:

Ekerete Akpan, Chief Financial Officer

CCH CEO:

John Jay Shannon, M.D., Chief Executive Officer

Request
#1

• Ambulatory & Community Health Network • Cermak Health Services • Department of Public Health •
• John H. Stroger, Jr. Hospital of Cook County • Oak Forest Health Center • Provident Hospital • Ruth M.
Rothstein CORE Center •

We Bring Health CARE to Your Community

Page 4 of 24

Revised 03/01/2011

Cook County Health

BOARD APPROVAL REQUEST

SPONSOR: Mark Loafman, MD, Chair, Department of Family and Community Medicine		EXECUTIVE SPONSOR: Debra Carey, Deputy Chief Executive Officer, Operations	
DATE: 04/25/2019		PRODUCT / SERVICE: Service - Medical Student Faculty Program Director	
TYPE OF REQUEST: Accept Grant Renewal		VENDOR / SUPPLIER: Near North Health Services Corporation (NNHSC), Chicago, IL	
ACCOUNT: FISCAL IMPACT NOT TO EXCEED:		GRANT FUNDED / RENEWAL AMOUNT: \$50,000.00	
CONTRACT PERIOD: 06/01/2018 thru 5/30/2021		CONTRACT NUMBER: N/A	
COMPETITIVE SELECTION METHODOLOGY: N/A			
NON-COMPETITIVE SELECTION METHODOLOGY: N/A			

PRIOR CONTRACT HISTORY:

Cook County Health previously received a grant on 12/21/2016 in the amount of \$40,000.00 for a twenty-four (24) month period from 06/17/2016 through 06/16/2018.

NEW PROPOSAL JUSTIFICATION:

This sub-grant agreement provides basic orientation of A.T. Still University of Health Sciences (ATSU) students to a hospital setting. Cook County Health will be reimbursed for faculty time, administrative support and time for a Medical Student Program Director.

TERMS OF REQUEST:

This is a request to accept a grant renewal award in an amount not to exceed \$50,000, as needed, for a thirty-six (36) month period from 06/01/2018 through 05/30/2021.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: N/A

CCH CFO:

Ekerete Akpan, Chief Financial Officer

CCH CEO:

John Jay Shannon, M.D., Chief Executive Officer

Request
#2

• Ambulatory & Community Health Network • Cermak Health Services • Department of Public Health •
• John H. Stroger, Jr. Hospital of Cook County • Oak Forest Health Center • Provident Hospital • Ruth M. Rothstein CORE Center •

We Bring Health CARE to Your Community

Cook County Health

BOARD APPROVAL REQUEST

SPONSOR: N/A		EXECUTIVE SPONSOR: Terry Mason, MD, Chief Operating Officer, Cook County Department of Public Health (CCDPH)	
DATE: 05/08/2019		PRODUCT / SERVICE: Service –Breast & Cervical Cancer Prevention Services	
TYPE OF REQUEST: Amend Grant Contract		VENDOR / SUPPLIER: Illinois Department of Public Health, Springfield, Illinois	
FISCAL IMPACT / ACCOUNT: *9971801, 9771802-53465		GRANT FUNDED AMOUNT: \$204,238.00	
CONTRACT PERIOD: 10/01/2018 thru 06/30/2019		CONTRACT NUMBER: 96180005G-1	
COMPETITIVE SELECTION METHODOLOGY: [BID / RFP / GPO] N/A			
NON-COMPETITIVE SELECTION METHODOLOGY: [SOLE SOURCE] N/A			

PRIOR CONTRACT HISTORY:

The previous grant contract with the Illinois Department of Public Health (IDPH) was an extension for a three month period from 07/01/2018 thru 09/30/2018 in the amount of \$65,000.00 and was approved by the Cook County Health Board of Directors on 07/27/2018. On 12/21/2018 the Cook County Health Board of Directors approved grant contract number 9618005G in the amount of \$177,345.00 from 10/01/2018 thru 06/30/2019.

NEW PROPOSAL JUSTIFICATION:

As a certified health department in the State of Illinois, the Cook County Department of Public Health (CCDPH) is mandated to provide breast and cervical cancer screening and diagnostics to uninsured and underinsured women in the State of Illinois. Patient care is managed by highly trained case managers through diagnosis and, if necessary, treatment.

TERMS OF REQUEST:

This is a request to amend grant contract number 96180005G-1 in an amount not to exceed \$204,238.00, as needed, for a nine (9) month period from 10/01/2018 through 06/30/2019.

CCH CFO:

Ekerete Akpan, Chief Financial Officer

CCH CEO:

John Jay Shannon, MD, Chief Executive Officer

Request
#3

• Ambulatory & Community Health Network • Cermak Health Services • Department of Public Health •
• John H. Stroger, Jr. Hospital of Cook County • Oak Forest Health Center • Provident Hospital • Ruth M. Rothstein CORE Center •

We Bring Health CARE to Your Community

Page 6 of 24

Revised 03/01/2011

Cook County Health

BOARD APPROVAL REQUEST

SPONSOR: Gregory Moore, Director of Public Safety & Security		EXECUTIVE SPONSOR: Debra Carey, Deputy Chief Executive Officer, Operations	
DATE: 05/03/2019		PRODUCT / SERVICE: Service - Security Services at Provident Hospital, Oak Forest Health Center, and other CCH Facilities	
TYPE OF REQUEST: Increase Contract		VENDOR / SUPPLIER: Universal Protection Service, LLC, d/b/a Allied Universal Security Services, Northbrook, IL	
ACCOUNT: FISCAL IMPACT NOT TO EXCEED: \$4,653,720.23		GRANT FUNDED / RENEWAL AMOUNT: N/A	
CONTRACT PERIOD: 08/01/2016 thru 07/31/2020		CONTRACT NUMBER: H16-25-071	
COMPETITIVE SELECTION METHODOLOGY:			
<input checked="" type="checkbox"/> NON-COMPETITIVE SELECTION METHODOLOGY: RFP (2016-4)			

PRIOR CONTRACT HISTORY:

Contract number H16-25-071 was approved by the Cook County Health (CCH) Board of Directors on 06/24/2016 in the amount of \$6,995,000.00 for a thirty-six (36) month period from 08/01/2016 through 07/31/2019. On 03/31/2017 an amendment was approved by the CCH Board to add services at Oak Forest Health Center in the amount of \$1,089,049.50 for the remainder of the contract period. On 05/24/2018 the Office of Supply Chain Management executed an amendment to revise the provisions of the contract through the remainder of the contract period. On 04/26/2019, an amendment was approved by the CCH Board to extend the term through 07/31/2020 and increase the maximum amount payable by \$1,145,000.00.

NEW PROPOSAL JUSTIFICATION:

This request is for security services at Provident Hospital and Oak Forest Health Center.

TERMS OF REQUEST:

This is a request to increase contract number H16-25-071 in an amount not to exceed \$4,653,720.23, as needed, for the remainder of the contract period through 07/31/2020.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: Pending

CCH CFO:

Ekerete Akpan, Chief Financial Officer

CCH CEO:

John Jay Shannon, M.D., Chief Executive Officer

Request
#4

• Ambulatory & Community Health Network • Cermak Health Services • Department of Public Health •
• John H. Stroger, Jr. Hospital of Cook County • Oak Forest Health Center • Provident Hospital • Ruth M. Rothstein CORE Center •

We Bring Health CARE to Your Community

Cook County Health

BOARD APPROVAL REQUEST

SPONSOR:

Angela M. Espinosa, System Director Health Information Manager
Daniel J. Ruiz, Senior Manager, Supply Chain Operations

EXECUTIVE SPONSOR:

Ekerete Akpan, Chief Financial Officer

**DATE:**

05/02/2019

PRODUCT / SERVICE:

Service – Off-site Central Storage of Medical Records and Retrieval

TYPE OF REQUEST:

Increase Contract

VENDOR / SUPPLIER:

GRM Information Management Services, Bedford Park, IL

ACCOUNT: FISCAL IMPACT NOT TO EXCEED:

\$410,000.00

GRANT FUNDED / RENEWAL AMOUNT:

N/A

CONTRACT PERIOD:

06/30/2019 thru 06/30/2020

CONTRACT NUMBER:

H16-25-100

COMPETITIVE SELECTION METHODOLOGY:

X

NON-COMPETITIVE SELECTION METHODOLOGY:

RFP (2014-4)

PRIOR CONTRACT HISTORY:

On 07/24/2016, the Cook County Health (CCH) Board of Directors approved contract number H16-25-100 in the amount of \$1,081,396.22 for a thirty-six (36) month period from 07/01/2016 through 06/30/2019. An Amendment was executed by the Department of Supply Chain Management on 07/20/2016 to increase the contract by \$104,940.00 to include storage and retrieval of mammography records. On 11/16/2016 the Department of Supply Chain Management executed an Amendment to increase the contract by \$29,104.00 to include additional departments.

NEW PROPOSAL JUSTIFICATION:

This contract is for off-site medical record indexing, storage, and retrieval services for various departments across CCH. The vendor will perform the additional scope of scanning of accreditation files into a centralized database and storage of non-medical files.

TERMS OF REQUEST:

This is a request to increase contract number H16-25-100 in an amount not to exceed \$410,000.00, as needed, for the remainder of the contract period through 06/30/2020.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: Pending

CCH CEO:

John Jay Shannon, M.D., Chief Executive Officer



Request

#5

• Ambulatory & Community Health Network • Cermak Health Services • Department of Public Health •
• John H. Stroger, Jr. Hospital of Cook County • Oak Forest Health Center • Provident Hospital • Ruth M.
Rothstein CORE Center •

We Bring Health CARE to Your Community

Page 8 of 24

Revised 03/01/2011

Cook County Health

BOARD APPROVAL REQUEST

SPONSOR: N/A		EXECUTIVE SPONSOR: Jarrod G. Johnson, Chief Operating Officer, Hospital Based Services	
DATE: 05/02/2019		PRODUCT / SERVICE: Product & Service - Tele-Leasing System & Services	
TYPE OF REQUEST: Increase Contract		VENDOR / SUPPLIER: Telehealth Services, A Division of Telerent Leasing, Raleigh, NC	
ACCOUNT:		FISCAL IMPACT NOT TO EXCEED: \$260,000.00	GRANT FUNDED / RENEWAL AMOUNT N/A
CONTRACT PERIOD: 05/01/2015 thru 04/30/2020		CONTRACT NUMBER: H15-25-059	
COMPETITIVE SELECTION METHODOLOGY:			
<input checked="" type="checkbox"/> NON-COMPETITIVE SELECTION METHODOLOGY: GPO (2015)			

PRIOR CONTRACT HISTORY:

Contract number H15-25-059 was approved by the Cook County Health (CCH) Board of Directors on 04/24/2015 in the amount of \$999,751.20 for a period of sixty (60) months from 05/01/2015 through 04/30/2020.

NEW PROPOSAL JUSTIFICATION:

This contract is a system wide television interactive service program for John H. Stroger, Jr. Hospital and Central Campus Departments. The request will increase signal sourcing, distribution throughout the rooms for approximately 565 televisions. The television system offers the hospital functionality and features for patients and staff access to hospital's content and health services. The telephony and television technology creates a patient-staff engagement, bedside interactive experiences for all ages and educational background with easy usage.

TERMS OF REQUEST:

This is a request to increase contract number H15-25-059 in an amount not to exceed \$260,000.00, as needed, for the remainder of the contract period through 04/30/2020.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: Pending

CCH CFO:

Ekerete Akpan, Chief Financial Officer

CCH CEO:

John Jay Shannon, M.D., Chief Executive Officer

Request
#6

• Ambulatory & Community Health Network • Cermak Health Services • Department of Public Health •
• John H. Stroger, Jr. Hospital of Cook County • Oak Forest Health Center • Provident Hospital • Ruth M. Rothstein CORE Center •

We Bring Health CARE to Your Community

Page 9 of 24

Revised 03/01/2011

Cook County Health

BOARD APPROVAL REQUEST

SPONSOR: Angela M. Espinosa, System Director Health Information Management		EXECUTIVE SPONSOR: Ekerete Akpan, Chief Financial Officer <i>SA</i>	
DATE: 04/19/2019		PRODUCT / SERVICE: Service - Professional Consulting Services	
TYPE OF REQUEST: Extend and Increase Contract		VENDOR / SUPPLIER: FGCS, LLC, Wolfforth, Texas	
ACCOUNT:		GRANT FUNDED / RENEWAL AMOUNT:	
FISCAL IMPACT NOT TO EXCEED: \$877,057.07		N/A	
ORIGINAL CONTRACT PERIOD: 08/01/2018 thru 04/30/2019		REVISED CONTRACT PERIOD: 05/01/2019 thru 11/30/2019	CONTRACT NUMBER: H18-25-061
COMPETITIVE SELECTION METHODOLOGY:			
<input checked="" type="checkbox"/> NON-COMPETITIVE SELECTION METHODOLOGY: RFP (2018-1)			

PRIOR CONTRACT HISTORY:

Contract number H18-25-061 was presented to the Cook County Health (CCH) Board of Directors as an emergency purchase on 08/31/2018 in the amount of \$740,000.00 for a period of six (6) months from 08/01/2018 thru 01/31/2019. An Amendment was executed by the Department of Supply Chain Management to extend the term until 04/30/2019.

NEW PROPOSAL JUSTIFICATION:


This request will provide staffing to assist and maintain our current CCH Health Information Management & Clinical Documentation Specialist staffing positions until permanent staff is hired with respect to developing a Clinical Documentation Improvement Specialist program, policies and processes.

TERMS OF REQUEST:

This is a request to extend and increase contract number H18-25-061 in an amount not to exceed \$877,057.07, as needed, for a period of seven (7) months from 05/01/2019 thru 11/30/2019.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: Pending

CCH CEO:


John Jay Shannon, M.D., Chief Executive Officer


Request
#7

• Ambulatory & Community Health Network • Cermak Health Services • Department of Public Health •
• John H. Stroger, Jr. Hospital of Cook County • Oak Forest Health Center • Provident Hospital • Ruth M.
Rothstein CORE Center •

We Bring Health CARE to Your Community

Cook County Health

BOARD APPROVAL REQUEST

SPONSOR: Annie Petersen, System Director, Revenue Cycle		EXECUTIVE SPONSOR: Ekerete Akpan, Chief Financial Officer 	
DATE: 05/07/2019		PRODUCT / SERVICE: Service - Software User Fees	
TYPE OF REQUEST: Extend and Increase Contract		VENDOR / SUPPLIER: Change Healthcare Solutions LLC, , Atlanta, GA	
ACCOUNT: 520840	FISCAL IMPACT NOT TO EXCEED: \$800,000.00	GRANT FUNDED / RENEWAL AMOUNT: N/A	
ORIGINAL CONTRACT PERIOD: 02/01/2016 thru 05/31/2019		REVISED CONTRACT PERIOD: 06/01/2019 thru 12/31/2019	CONTRACT NUMBER: H15-25-135
COMPETITIVE SELECTION METHODOLOGY:			
<input checked="" type="checkbox"/> NON-COMPETITIVE SELECTION METHODOLOGY: Sole Source			

PRIOR CONTRACT HISTORY:

The Cook County Health (CCH) Board of Directors approved contract number H15-25-135 on 10/03/2015 in the amount of \$791,448.00 for a thirty six (36) month period from 02/01/2016 through 01/31/2019 for a privately hosted claim master suite software solution. The Department of Supply Chain Management executed Amendments which increased the contract by \$144,450.00 and extended the contract through 05/31/2019.

NEW PROPOSAL JUSTIFICATION:

The RFP for a new web based financial assistance software vendor went out to bid in the summer of 2018. The contract with the new vendor is still in negotiations. Until it is finalized, the organization needs to extend this contract for software user fees. This contract is sole source because they currently house our historical data.

TERMS OF REQUEST:

This is a request to extend and increase contract number H15-25-135 in an amount not to exceed 800,000.00, as needed, for seven (7) month period from 06/01/2019 thru 12/31/2019

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: Pending

CCH CEO: 
John Jay Shannon, M.D., Chief Executive Officer

Request
#8

• Ambulatory & Community Health Network • Cermak Health Services • Department of Public Health •
• John H. Stroger, Jr. Hospital of Cook County • Oak Forest Health Center • Provident Hospital • Ruth M.
Rothstein CORE Center •

We Bring Health CARE to Your Community

Page 11 of 24

Revised 03/01/2011

Cook County Health

BOARD APPROVAL REQUEST

SPONSOR: N/A		EXECUTIVE SPONSOR: Caryn Stancik, Chief Communications & Marketing Officer James Kiamos, CEO, CountyCare	
DATE: 05/03/2019		PRODUCT / SERVICE: Service – Marketing Services for CCH and CountyCare	
TYPE OF REQUEST: Extend and Increase Contract and Accept Grant Award		VENDOR / SUPPLIER: Res Publica Group, LLC, Chicago, IL	
ACCOUNT:	FISCAL IMPACT NOT TO EXCEED: \$3,500,000.00	GRANT FUNDED /RENEWAL AMOUNT: \$43,007.00	
ORIGINAL CONTRACT PERIOD: 06/01/2015 thru 10/31/2019		REVISED CONTRACT PERIOD: 11/01/2019 thru 10/31/2020	CONTRACT NUMBER: H15-25-127
COMPETITIVE SELECTION METHODOLOGY:			
<input checked="" type="checkbox"/> NON-COMPETITIVE SELECTION METHODOLOGY: RFP (2015 - 6)			

PRIOR CONTRACT HISTORY:

Contract number H15-25-127 was approved by the Cook County Health Board of Directors on 9/25/2015 in the amount of \$7,500,000.00 for a thirty-six (36) month period from 11/01/2015 through 10/31/2018. On 06/29/2018 the CCH Board approved a request to increase the contract by \$3,000,000.00 and extend the contract period from 11/01/2018 through 10/31/2019.

NEW PROPOSAL JUSTIFICATION:

This request is to execute the second option year for the provision of market research, creative development, paid advertising, marketing and communications support to Cook County Health and CountyCare. The increase will provide additional resources to support the multi-year CCH rebranding project and other marketing needs as well as membership growth in CountyCare. An additional \$43,007.00 has been added as the result of a grant award to promote adolescent health services in the south suburbs.

TERMS OF REQUEST:

This is a request to extend and increase contract number H15-25-127 in an amount not to exceed \$3,500,000.00 and accept a grant award in an amount not to exceed \$43,007.00 for a twelve (12) month period from 11/01/2019 through 10/31/2020.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: Pending

CCH CFO:


Ekerete Akpan, Chief Financial Officer

CCH CEO:


John Jay Shannon, M.D., Chief Executive Officer

Request
#9

• Ambulatory & Community Health Network • Cermak Health Services • Department of Public Health •
• John H. Stroger, Jr. Hospital of Cook County • Oak Forest Health Center • Provident Hospital • Ruth M.
Rothstein CORE Center •

We Bring Health CARE to Your Community

Cook County Health

BOARD APPROVAL REQUEST


SPONSOR: Daniel J. Ruiz, Senior Manager, Supply Chain Operations		EXECUTIVE SPONSOR:  Ekerete Akpan, Chief Financial Officer	
DATE: 04/18/2019 5/14/2019		PRODUCT / SERVICE: Service – Laundry and Linen Management Services.	
TYPE OF REQUEST: <u>Amend previously approved request to</u> Execute Contract		VENDOR / SUPPLIER: 9W Halo OpCo, LP d/b/a Angelica, Oakbrook Terrace, IL	
ACCOUNT:		FISCAL IMPACT NOT TO EXCEED: \$7,063,696.00 \$7,090,996.00	GRANT FUNDED / RENEWAL AMOUNT: N/A
CONTRACT PERIOD: 05/01/2019 thru 04/30/2022		CONTRACT NUMBER: H19-25-042	
<input checked="" type="checkbox"/>	COMPETITIVE SELECTION METHODOLOGY: GPO (3)		
<input type="checkbox"/>	NON-COMPETITIVE SELECTION METHODOLOGY:		

PRIOR CONTRACT HISTORY:
No prior contract history with this vendor. On 04/26/2019, the CCH Board approved a request to execute a contract in the amount of \$7,063,696.00. After further review, it was determined that the originally approved contract amount did not include the portion estimated for transition services during year 1; therefore, an amendment to the contract amount is being presented for consideration and approval.

NEW PROPOSAL JUSTIFICATION:
This request is for the provision of uninterrupted laundry and linen management services to support John H. Stroger, Jr., Hospital, Provident Hospital and the CORE Center. Exchange carts will be pre-built and delivered to their locations. Dashboard reports and monthly scorecards with Key Performance Indicators (KPI's) will be provided and a linen committee will be established to address, bed change policy, bed make-up policy, linen utilization and practices in linen distribution.

TERMS OF REQUEST:
This is a request to execute contract number H19-25-042 in an amount not to exceed ~~\$7,063,696.00~~ \$7,090,996.00, as needed, for a period of thirty-six (36) months from 05/01/2019 thru 04/30/2022.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: Pending

CCH CEO: 
John Jay Shannon, M.D., Chief Executive Officer

Request
#10

• Ambulatory & Community Health Network • Cermak Health Services • Department of Public Health •
• John H. Stroger, Jr. Hospital of Cook County • Oak Forest Health Center • Provident Hospital • Ruth M. Rothstein CORE Center •

We Bring Health CARE to Your Community

Cook County Health

BOARD APPROVAL REQUEST

SPONSOR: N/A		EXECUTIVE SPONSOR: Samuel L. Williams, Executive Director, Facilities	
DATE: 05/03/2019		PRODUCT / SERVICE: Product - Furniture for Hillside, North Riverside and Blue Island Facilities	
TYPE OF REQUEST: Execute Contract		VENDOR / SUPPLIER: Henricksen & Company, Itasca, IL	
ACCOUNT: \$1,698,892.26		GRANT FUNDED / RENEWAL AMOUNT: N/A	
CONTRACT PERIOD: 06/01/2019 thru 05/31/2020		CONTRACT NUMBER: H19-76-048	
<input checked="" type="checkbox"/> COMPETITIVE SELECTION METHODOLOGY: GPO (3)			
<input type="checkbox"/> NON-COMPETITIVE SELECTION METHODOLOGY:			

PRIOR CONTRACT HISTORY:

No prior contract history for these locations.

NEW PROPOSAL JUSTIFICATION:

Vendor will provide Furniture, Fixtures, and Equipment (FF&E) for the new Cook County Health facilities in Hillside, North Riverside, and Blue Island.

TERMS OF REQUEST:

This is a request to execute contract number H19-76-048 in an amount not to exceed \$1,698,892.26, as needed, for a twelve (12) month period from 06/01/2019 through 05/31/2020.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: Pending

CCH CFO:

Ekerete Akpan, Chief Financial Officer

CCH CEO:

John Jay Shannon, M.D., Chief Executive Officer

Request
#11

• Ambulatory & Community Health Network • Cermak Health Services • Department of Public Health •
• John H. Stroger, Jr. Hospital of Cook County • Oak Forest Health Center • Provident Hospital • Ruth M.
Rothstein CORE Center •

We Bring Health CARE to Your Community

Page 14 of 24

Revised 03/01/2011

Cook County Health

BOARD APPROVAL REQUEST

SPONSOR: Peter D. Hart, MD, System Chair, Nephrology		EXECUTIVE SPONSOR: Claudia M. Fegan, MD, Chief Medical Officer	
DATE: 04/11/2019		PRODUCT / SERVICE: Service – Hemodialysis Dialysis	
TYPE OF REQUEST: Execute Contract		VENDOR / SUPPLIER: DaVita, Inc., Chicago, Illinois	
ACCOUNT: FISCAL IMPACT NOT TO EXCEED: \$1,158,600.00		GRANT FUNDED / RENEWAL AMOUNT: N/A	
CONTRACT PERIOD: 06/01/2019 thru 05/31/2022		CONTRACT NUMBER: H19-25-049	
X	COMPETITIVE SELECTION METHODOLOGY: RFP (1)		
	NON-COMPETITIVE SELECTION METHODOLOGY:		

PRIOR CONTRACT HISTORY:

Contract number H16-25-146 was approved by the Cook County Health (CCH) Board of Directors on 09/30/2016 in the amount of \$1,064,000.00 for a period of thirty-six (36) months from 10/01/2016 thru 09/30/2018. An extension was executed by the Department of Supply Chain Management to extend the term of the contract through 05/31/2019.

NEW PROPOSAL JUSTIFICATION:

This contract shall provide all personnel, equipment, and supplies necessary to perform hemodialysis services at the Cermak Health Services location.

TERMS OF REQUEST:

This is a request to execute contract number H19-25-049 in an amount not to exceed \$1,158,600.00, as needed, for a period of thirty-six (36) months from 06/01/2019 thru 05/31/2022.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: Pending

CCH CFO: 
Ekerete Akpan, Chief Financial Officer

CCH CEO: 
John Jay Shannon, Chief Executive Officer

Request
#12

• Ambulatory & Community Health Network • Cermak Health Services • Department of Public Health •
• John H. Stroger, Jr. Hospital of Cook County • Oak Forest Hospital • Provident Hospital • Ruth M. Rothstein
CORE Center •

We Bring Health CARE to Your Community

Page 15 of 24

Revised 03/01/2011

Cook County Health

BOARD APPROVAL REQUEST

SPONSOR: Leticia Reyes-Nash, Director of Programmatic Services and Innovation		EXECUTIVE SPONSOR: Debra Carey, Deputy Chief Executive Officer, Operations	
DATE: 05/03/2019		PRODUCT / SERVICE: Service – Flexible Housing Pool (FHP)	
TYPE OF REQUEST: Execute Contract		VENDOR / SUPPLIER: Center for Health and Housing, Chicago IL	
ACCOUNT: FISCAL IMPACT NOT TO EXCEED: \$1,000,000.00		GRANT FUNDED /RENEWAL AMOUNT: N/A	
CONTRACT PERIOD: 06/01/2019 thru 11/30/2020		CONTRACT NUMBER: H19-25-051	
COMPETITIVE SELECTION METHODOLOGY:			
X NON-COMPETITIVE SELECTION METHODOLOGY: Sub-grant Award			

PRIOR CONTRACT HISTORY:

There is no prior history for this service.

NEW PROPOSAL JUSTIFICATION:

A lack of supportive housing in Cook County means homeless individuals cycle in and out of high-cost service settings like hospital emergency departments, jails and homeless services. The Flexible Housing Spending Pool provides supportive housing to homeless individuals with complex health and social service needs. Cook County Health (CCH) will utilize a data-driven approach to identify individuals who will be housed and receive linkage to clinical services and care coordination services. Funding from CCH expands the existing investment of \$1.8 million the City of Chicago has invested into the Flexible Housing Spending Pool. The funds invested by the City only serve CCH patients and County Care members who live in Chicago. CCH's investment will expand the number of people we can serve in Chicago and will allow for CCH to provide housing, and housing services to Suburban Cook County as well.

TERMS OF REQUEST:

This is a request to execute contract number H19-25-051 in an amount not to exceed \$1,000,000.00, as needed, for an eighteen (18) month period from 06/01/2019 through 11/30/2020.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: N/A

CCH CFO:

Ekerete Akpan, Chief Financial Officer

CCH CEO:

John Jay Shannon, M.D., Chief Executive Officer

Request
#13

• Ambulatory & Community Health Network • Cermak Health Services • Department of Public Health •
• John H. Stroger, Jr. Hospital of Cook County • Oak Forest Health Center • Provident Hospital • Ruth M.
Rothstein CORE Center •

Cook County Health

BOARD APPROVAL REQUEST

SPONSOR: N/A		EXECUTIVE SPONSOR: Samuel L. Williams, Executive Director, Facilities	
DATE: 05/03/2019		PRODUCT / SERVICE: Service - Healthcare Architectural Consulting Services	
TYPE OF REQUEST: Execute Contract		VENDOR / SUPPLIER: Cannon Design, Inc., Chicago, IL	
ACCOUNT:		FISCAL IMPACT NOT TO EXCEED: \$812,194.00	GRANT FUNDED / RENEWAL AMOUNT: N/A
CONTRACT PERIOD: 06/01/2019 thru 05/31/2022		CONTRACT NUMBER: H19-25-049	
<input checked="" type="checkbox"/>	COMPETITIVE SELECTION METHODOLOGY: RFP (4)		
<input type="checkbox"/>	NON-COMPETITIVE SELECTION METHODOLOGY:		

PRIOR CONTRACT HISTORY:

No prior contract history.

NEW PROPOSAL JUSTIFICATION:

Vendor will provide design plans for CCH facilities. This will include department-level operational analyses and conceptual planning studies to redesign operations based on best practices, development of interim opportunities, and conceptual plans. Vendor will develop interventions designed to address patient experience, physical infrastructure, and volume challenges.

TERMS OF REQUEST:

This is a request to execute contract number H19-25-049 in an amount not to exceed \$812,194.00, as needed, for a thirty-six (36) month period from 06/01/2019 through 05/31/2022.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: Pending

CCH CFO:

Ekerete Akpan, Chief Financial Officer

CCH CEO:

John Jay Shannon, M.D., Chief Executive Officer

Request
#14

• Ambulatory & Community Health Network • Cermak Health Services • Department of Public Health •
• John H. Stroger, Jr. Hospital of Cook County • Oak Forest Health Center • Provident Hospital • Ruth M.
Rothstein CORE Center •

We Bring Health CARE to Your Community

Page 17 of 24

Revised 03/01/2011

Cook County Health

BOARD APPROVAL REQUEST

SPONSOR: N/A		EXECUTIVE SPONSOR: Iliana Mora, Chief Operating Officer, Ambulatory Services	
DATE: 05/08/2019		PRODUCT / SERVICE: Product - Dental Equipment for Hanson Park, Blue Island, and North Riverside Health Centers	
TYPE OF REQUEST: Execute Contract		VENDOR / SUPPLIER: Henry Schein Inc., Melville, NY	
ACCOUNT:		FISCAL IMPACT NOT TO EXCEED: \$687,978.75	GRANT FUNDED / RENEWAL AMOUNT: N/A
CONTRACT PERIOD: One Time Capital Purchase		CONTRACT NUMBER: H19-76-055	
COMPETITIVE SELECTION METHODOLOGY:			
<input checked="" type="checkbox"/> NON-COMPETITIVE SELECTION METHODOLOGY: Sole Source			

PRIOR CONTRACT HISTORY:

No prior contract history at these locations.

NEW PROPOSAL JUSTIFICATION:

Vendor will provide dental instrumentation, delivery systems, lights and chairs for the Oral Health Department at the Hanson Park, Blue Island, and North Riverside Clinics. This request is sole sourced with this vendor for standardization of equipment.

TERMS OF REQUEST:

This is a request to execute contract number H19-76-054 in an amount not to exceed \$687,978.75, as needed, for a one-time capital purchase.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: Pending

CCH CFO:

Ekerete Akpan, Chief Financial Officer

CCH CEO:

John Jay Shannon, M.D., Chief Executive Officer

Request
#15

• Ambulatory & Community Health Network • Cermak Health Services • Department of Public Health •
• John H. Stroger, Jr. Hospital of Cook County • Oak Forest Health Center • Provident Hospital • Ruth M.
Rothstein CORE Center •

We Bring Health CARE to Your Community

Cook County Health

BOARD APPROVAL REQUEST

SPONSOR: N/A		EXECUTIVE SPONSOR: Tanya Seaton, Operating Officer, Provident Hospital	
DATE: 05/06/2019		PRODUCT / SERVICE: Product - Colonoscopes & Gastro Scopes	
TYPE OF REQUEST: Execute Contract		VENDOR / SUPPLIER: Olympus America Inc., Center Valley PA	
ACCOUNT:		FISCAL IMPACT NOT TO EXCEED: \$552,994.75	GRANT FUNDED / RENEWAL AMOUNT: N/A
CONTRACT PERIOD: One-Time Capital Purchase		CONTRACT NUMBER: H19-76-050	
<input checked="" type="checkbox"/>	COMPETITIVE SELECTION METHODOLOGY: GPO (6)		
<input type="checkbox"/>	NON-COMPETITIVE SELECTION METHODOLOGY:		

PRIOR CONTRACT HISTORY:

No prior contract history for this product.

NEW PROPOSAL JUSTIFICATION:

This is a request for Colonoscopes and Gastro Scopes to be used in procedures at Provident Hospital. This request is for the purchase of eight (8) Colonoscopes and six (6) Gastro Scopes.

TERMS OF REQUEST:

This is a request to execute contract number H19-76-050 in an amount not to exceed \$552,994.75, as needed, for a one-time Capital purchase.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: Pending

CCH CFO:

Ekerete Akpan, Chief Financial Officer

CCH CEO:

John Jay Shannon, M.D., Chief Executive Officer

Request
#16

• Ambulatory & Community Health Network • Cermak Health Services • Department of Public Health •
• John H. Stroger, Jr. Hospital of Cook County • Oak Forest Health Center • Provident Hospital • Ruth M.
Rothstein CORE Center •

We Bring Health CARE to Your Community

Cook County Health

BOARD APPROVAL REQUEST

SPONSOR: Mark Pisaneschi, M.D., Department Chair, Radiology		EXECUTIVE SPONSOR: Claudia M. Fegan, M.D., Chief Medical Officer	
DATE: 05/03/2019		PRODUCT / SERVICE: Service - Pediatric Diagnostic Imaging Services	
TYPE OF REQUEST: Execute Contract		VENDOR / SUPPLIER: Lurie Children's Medical Group, Chicago, IL	
ACCOUNT: \$536,875.00		GRANT FUNDED / RENEWAL AMOUNT: N/A	
CONTRACT PERIOD: 06/01/2019 thru 05/31/2020		CONTRACT NUMBER: H19-25-045	
COMPETITIVE SELECTION METHODOLOGY:			
<input checked="" type="checkbox"/> NON-COMPETITIVE SELECTION METHODOLOGY: Sole Source			

PRIOR CONTRACT HISTORY:

No prior contract history for this service.

NEW PROPOSAL JUSTIFICATION:

This request will provide pediatric diagnostic imaging services that include remote review of diagnostic imaging examinations, scheduled onsite procedure performance, and on call emergency support pertaining to pediatric imaging. The request is sole source because this group has the proven staffing capabilities and expertise to provide the needed on site and remote coverage for this highly specialized diagnostic imaging.

TERMS OF REQUEST:

This is a request to execute contract number H19-25-045 in an amount not to exceed \$536,875.00, as needed, for a twelve (12) month period from 06/01/2019 through 05/31/2020.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: Pending

CCH CFO:

Ekerete Akpan, Chief Financial Officer

CCH CEO:

John Jay Shannon, M.D., Chief Executive Officer

Request
#17

• Ambulatory & Community Health Network • Cermak Health Services • Department of Public Health •
• John H. Stroger, Jr. Hospital of Cook County • Oak Forest Health Center • Provident Hospital • Ruth M.
Rothstein CORE Center •

We Bring Health CARE to Your Community

Cook County Health

BOARD APPROVAL REQUEST

SPONSOR: N/A		EXECUTIVE SPONSOR: Robert L. Sumter, Ph.D., Chief Information Officer	
DATE: 4/30/19		PRODUCT / SERVICE: Product & Service - Software Licensing, Maintenance & Support	
TYPE OF REQUEST: Execute Contract		VENDOR / SUPPLIER: International Business Machines Corp., Pittsburgh, PA	
ACCOUNT: 890-441	FISCAL IMPACT NO TO EXCEED: \$264,121.44	GRANT FUNDED / RENEWAL AMOUNT: N/A	
CONTRACT PERIOD: 05/01/2019 thru 04/30/2020		CONTRACT NUMBER: H19-25-047	
COMPETITIVE SELECTION METHODOLOGY:			
<input checked="" type="checkbox"/> NON-COMPETITIVE SELECTION METHODOLOGY: Sole Source			

PRIOR CONTRACT HISTORY:

Contract number H17-25-0043 was executed by the Department of Supply Chain Management on 05/08/2017 in the amount of \$149,712 for a twenty-four (24) month period from 05/01/2017 through 04/30/2019.

NEW PROPOSAL JUSTIFICATION:

This request will allow the vendor to continue to provide licensing, support and maintenance services to the Micromedex Pharmacy Software across the health system.

TERMS OF REQUEST:

This is a request to execute contract number H19-25-047 in an amount not to exceed \$264,121.44, as needed, for a period of twelve (12) months from 05/01/2019 through 04/30/2020.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: Pending

CCH CFO:

Ekerete Akpan, Chief Financial Officer

CCH CEO:

John Jay Shannon, M.D., Chief Executive Officer

Request
#18

• Ambulatory & Community Health Network • Cermak Health Services • Department of Public Health •
• John H. Stroger, Jr. Hospital of Cook County • Oak Forest Health Center • Provident Hospital • Ruth M.
Rothstein CORE Center •

We Bring Health CARE to Your Community

Cook County Health

BOARD APPROVAL REQUEST

SPONSOR: N/A		EXECUTIVE SPONSOR: Ekerete Akpan, Chief Financial Officer <i>EA</i>	
DATE: 04/29/2019		PRODUCT/SERVICE: Services - Patient Financial System and Staffing	
TYPE OF REQUEST: Execute Contract		VENDOR / SUPPLIER: MedeAnalytics, Inc., Richardson, TX	
ACCOUNT:	FISCAL IMPACT NOT TO EXCEED: \$172,234.00	GRANT FUNDED / RENEWAL AMOUNT: N/A	
CONTRACT PERIOD: 03/01/2019 thru 05/31/2020		CONTRACT NUMBER: H19-25-024	
COMPETITIVE SELECTION METHODOLOGY:			
<input checked="" type="checkbox"/> NON-COMPETITIVE SELECTION METHODOLOGY: Sole Source			

PRIOR CONTRACT HISTORY.

No prior contract history.

NEW PROPOSAL JUSTIFICATION:


This request will provide staffing to assist and maintain our current Health Information Management and Trauma Registry Coders with timely filing requirements. The vendor was a sub-contractor of the Advisory Board. They support our Business Office Suite system, a reporting tool for the Patient Financial system. The division spun off and created its own company but still supports our reporting tool.

TERMS OF REQUEST:

This is a request to execute contract number H19-25-024 in an amount not to exceed \$172,234.00 as needed, for a period of fifteen (15) months from 03/01/2019 thru 05/31/2020.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: Pending

CCH CEO:


John Jay Shannon, M.D., Chief Executive Officer

Request
#19

• Ambulatory & Community Health Network • Cermak Health Services • Department of Public Health •
• John H. Stroger, Jr. Hospital of Cook County • Oak Forest Health Center • Provident Hospital • Ruth M.
Rothstein CORE Center •

We Bring Health CARE to Your Community

Cook County Health

BOARD APPROVAL REQUEST

SPONSOR: N/A		EXECUTIVE SPONSOR: Mary Sajdak, Chief Operating Officer, Integrated Care Management	
DATE: 04/30/2019		PRODUCT / SERVICE: Service – Legal Assistance for People Living in Poverty	
TYPE OF REQUEST: Execute Contract		VENDOR / SUPPLIER: Legal Aid Foundation, Chicago, IL	
ACCOUNT:	FISCAL IMPACT NOT TO EXCEED: \$155,000.00	GRANT FUNDED / RENEWAL AMOUNT: N/A	
CONTRACT PERIOD: 01/01/2019 thru 12/31/2019		CONTRACT NUMBER: H19-25-044	
COMPETITIVE SELECTION METHODOLOGY:			
<input checked="" type="checkbox"/> NON-COMPETITIVE SELECTION METHODOLOGY: Sole Source			

PRIOR CONTRACT HISTORY:

Contract number H18-25-0132 was executed by the Department of Supply Chain Management in the amount of \$110,000.00 for a twelve (12) month period from 01/01/2018 through 12/31/2018.

NEW PROPOSAL JUSTIFICATION:

In 2017 CCH was awarded a grant to develop and implement a Medical Legal Partnership (MLP) using an attorney from Legal Aid Foundations for patients experiencing these needs. The purpose of the partnership is to use the expertise of the MLP attorney to mitigate the social determinant.

TERMS OF REQUEST:

This is a request to execute contract number H19-25-044 in amount not to exceed \$155,000.00, as needed, for a period of twelve (12) months from 1/1/2019 thru 12/31/2019.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: Pending

CCH CFO

Ekerete Akpan, Chief Financial Officer

CCH CEO:

John Jay Shannon, M.D., Chief Executive Officer

Request
#20

• Ambulatory & Community Health Network • Cermak Health Services • Department of Public Health •
• John H. Stroger, Jr. Hospital of Cook County • Oak Forest Health Center • Provident Hospital • Ruth M.
Rothstein CORE Center •

We Bring Health CARE to Your Community

Page 23 of 24

Revised 03/01/2011



Toni Preckwinkle
President, Cook County Board of Commissioners

John Jay Shannon, MD
Chief Executive Officer, Cook County Health

May 15, 2019

To: Robert Reiter, Chair, CCH Finance Committee
M. Hill Hammock, Chair, CCH Board of Directors

CC: John Jay Shannon, MD, CCH Chief Executive Officer

From: James Kiamos, Chief Executive Officer, Managed Care

Re: 12-Month Purchase of Reinsurance for CountyCare Health Plan (01/01/-12/31/2019)

On April 26, 2019, the Cook County Health Board of Directors approved a request for payment for reinsurance for the CountyCare Health Plan. After further review and negotiations, amendments are needed for that request as indicated below, and are being presented for the Board's consideration.

Since the inception of CountyCare, Cook County Health (CCH) has purchased reinsurance to offset the risk of its high-cost members. Initially, reinsurance was focused only on members who received transplant services. Beginning in 2015, general stop-loss reinsurance was secured with a threshold of \$750,000 per member. Claims costs incurred in excess of that amount are reimbursed to CCH. Coverage is priced on a PMPM basis by population type (e.g. FHP, SPD, ACA Adults).

The CCH policy is issued under a County-wide insurance brokerage contract with Alliance Insurance Services, managed by the County's Office of Risk Management.

CCH recommends entering a stop-loss policy coverage for twelve months, through December 31, 2019. Based on the bids submitted, and pricing and risk analysis, the recommended policy would increase the per member reinsurance deductible from \$750,000 to ~~\$1,000,000~~ \$2,000,000.

Terms will include:

- ~~\$1,000,000~~ \$2,000,000 per member deductible
- 90% reinsurance once deductible is met; \$2 million maximum benefit
- Costs are calculated at 100% of Medicaid for non-CCH providers and at 29% of charges (comparable to standard Medicaid rates) for services provided at CCH
- Blood factor products, blood derivatives and anti-inhibitor coagulant complex excluded for certain members

This memo requests the Board's approval of payment not to exceed ~~\$3,571,200~~ \$1,092,000 for the purchase of re-insurance as described above for CountyCare members. The coverage will be provided by Sequoia, as placed by Alliance Insurance Services, the County's insurance broker.

Request
#21